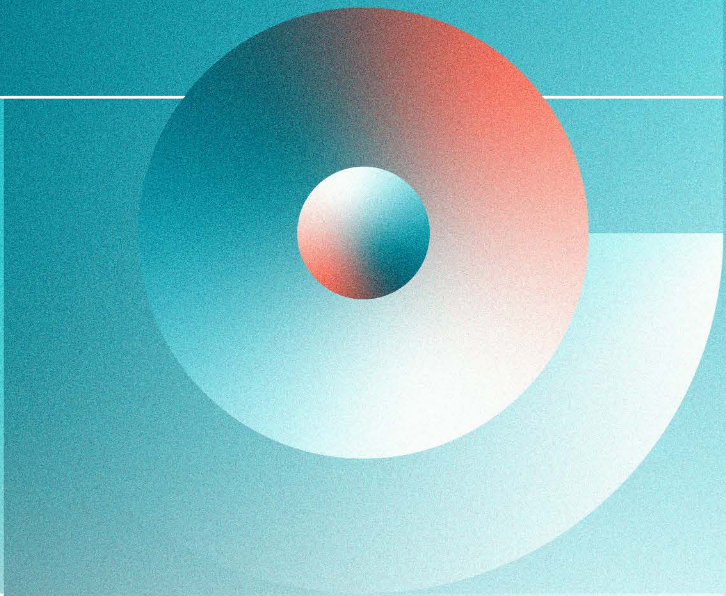
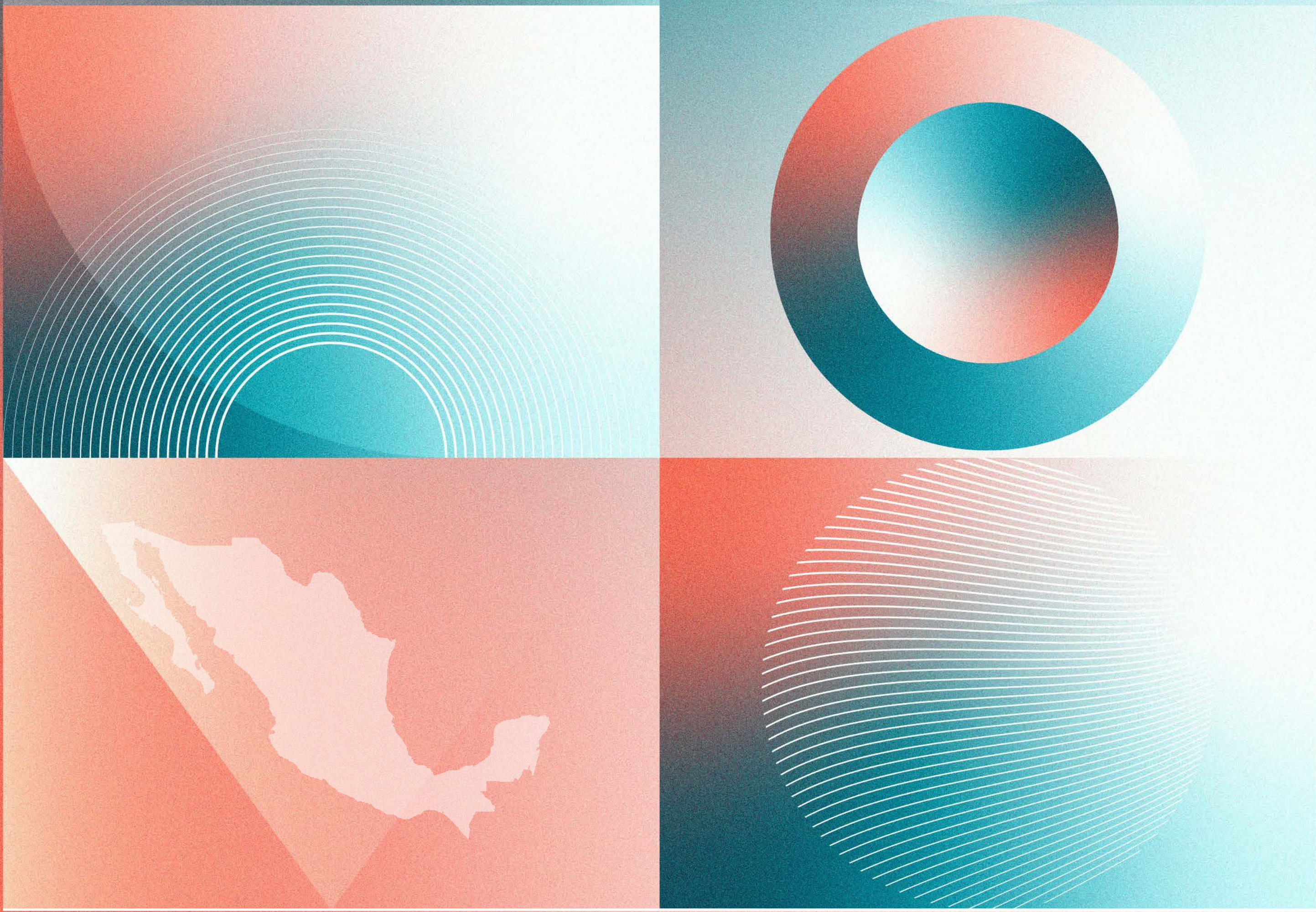
HEIDRICK & STRUGGLES

CEO & Board of Directors Practice

Board Monitor Mexico 2024



Navigating shifting sands: Six ways boards are reshaping their processes to thrive now



Welcome to Board Monitor Mexico 2024

Our analysis of the newest class of directors added to BMV IPC boards, and historical trends in the backgrounds of people being added to those boards, is available here:

Explore the data

For many years, Heidrick & Struggles has been tracking the trends that have shaped the global governance arena including important long-term changes in board independence, diversity, financial oversight, risk management, and in the shareholder base the directors serve.

More recently, we have been helping our clients understand the expanding environment in which they are operating. How is the role of business in society changing? What are the implications for directors? What does the future hold?

Clarity has been hard to find as directors struggle to draw reasonable boundaries and consider their responsibilities in the midst of a rolling global pandemic, geopolitical uncertainty and conflict, emerging technologies, cybersecurity concerns, and a long list of social and environmental concerns. While there are important industry and regional differences—indeed, differences from one company to another, most accept that the role of the board is expanding. More is at stake. More is uncertain. And more is expected now of directors.

Governance goes beyond mere business compliance; it serves as a foundation for more effective strategy and innovation, driving sustainable growth and long-term success."

Jose Antonio Quesada

President, CNCPIE

There is a stronger focus on enhancing corporate governance within companies in Mexico, especially in clearly defining the roles and responsibilities of the CEO and the chairman. Additionally, setting the boundaries within which committees must operate is crucial to addressing today's challenges, which demand greater board involvement in reviewing business performance and strategy."

Carlos Vázquez

Partner in charge, Heidrick & Struggles' Mexico offices; regional leader, CEO & Board of Directors Practice, Heidrick & Struggles

While this expanding role creates added pressures, it is also creating opportunity. New approaches are emerging for boards and individual directors who see promise in this shifting landscape. In what follows, we draw on the results of two recent surveys of CEOs and directors around the world, and our experience, to describe how directors and CEOs are answering six questions that are reshaping the boardroom.

Six questions reshaping the boardroom

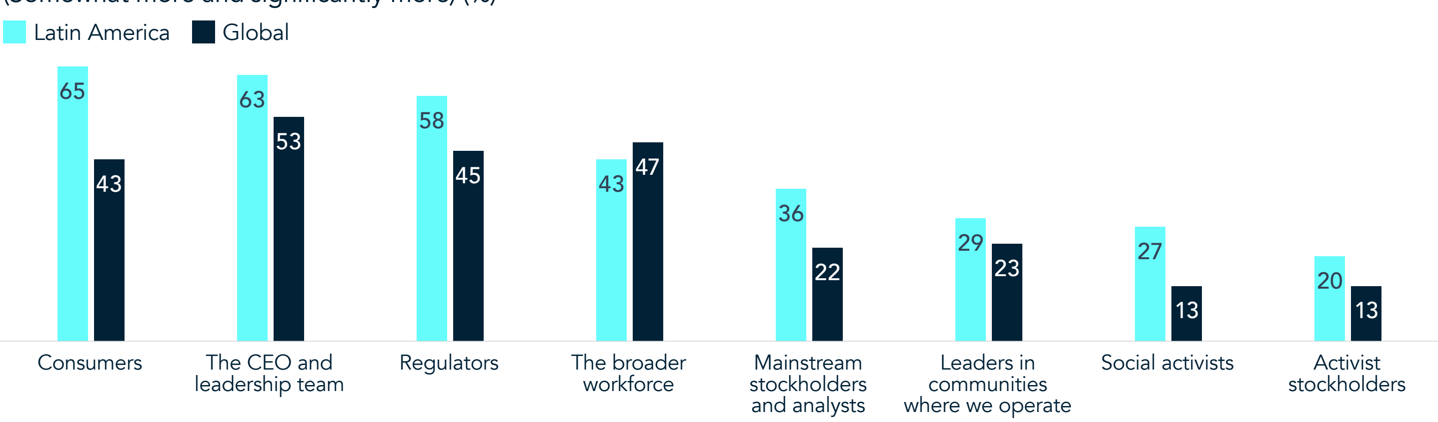
1. Who is influencing the board agenda today—and are board members happy with that?
2. Where does the board spend its time—and are those the right places?
3. How are boards addressing the widening risk environment?
4. Are boards more operationally involved?
5. How are boards engaging with the workforce?
6. How are boards thinking about diversity today?

Who is influencing the board agenda today—and are board members happy with that?

The concept of stakeholder capitalism has been around for more than 70 years, going back to at least as early as the 1950s, when W. Edwards Deming wrote that "the aim proposed here for any organization is for everybody to gain—stockholders, employees, suppliers, customers, community, the environment—over the long term." The concept has been at the center of constructive debate since, especially in the United States, where boards are setting priorities for their work in a governance environment marked by a growing agenda and in a political climate marked by polarization.

To better understand the relative influence of stakeholders today, we asked directors and CEOs to stipulate which stakeholders have accelerated their influence most in the post-Covid environment. Overall, they report that the CEO and leadership team, the broader workforce, regulators, and consumers and customers have increased their influence more than others. Respondents across Latin America—in Brazil, Colombia, and Mexico—particularly highlighted increased influence from consumers, the CEO and leadership team, and regulators. Given social shifts in Latin America, governments with stronger social and regulatory agendas, and customers rapidly shifting their preferences to more agile and socially conscious companies, these groups are becoming paramount to address going forward.

Latin America and global: Stakeholders who have accelerated their influence most in the post-Covid environment
(Somewhat more and significantly more) (%)



Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,568

Perspectives across sectors and markets

The CEO and leadership team have outsized boardroom influence in the global technology sector, respondents say. This is also true in Mexico, one director explains, because of the current level of boardroom expertise.

> This issue often stems from the increasing specialization of technology and the insufficient expertise within boardrooms to keep pace with, or adequately oversee, the implications, utilization, and associated risks of such technologies."

Yvonne Ochoa Rosellini

Professional independent board member

Regulators more often are seen to have increased influence on the boardroom agenda in the financial services industry than in other industry segments; likely a function of climate, fairness and inclusion, data and cybersecurity, and payments and cryptocurrency regulation that is hitting the sector first. US regulators are increasing their influence in US boardrooms, but not at the same rate as seen in Europe, where regulatory pressures are more pronounced.

In Latin America and Mexico, regulators are increasing their influence in sectors other than financial services, and expectations are that that trend is likely to increase, particularly in the energy, infrastructure, and industrial sectors. To make the most of increased opportunities for both local and foreign investment in Mexico, maintaining good relationships with regulators, developing a profound understanding of regulatory changes, and lobbying efforts will be paramount.

> As a former regulator, I believe that self-regulation is often more effective than external oversight. Industry associations of peers are ideally positioned to promote and foster best practices, creating a dynamic regulatory environment that adapts more quickly than waiting for authorities to issue or amend formal rulings."

Jose Antonio Quesada

President, CNCPIE

Satisfaction with level of influence

We also asked respondents how satisfied they are with the current influence of stakeholders, generally and on a relative basis. A majority of respondents globally report a high level of satisfaction (76%). Latin American respondents were minimally less satisfied, at 73%.

- **Globally, those who report less satisfaction with the stakeholder mix more often also say that regulators, activist shareholders, and social activists have more influence than before Covid on the board agenda.** They also more often report increased time spent on financial performance and stakeholder concerns.
- **Those reporting the highest levels of satisfaction with the current stakeholder mix also report spending increased time understanding emerging technologies, AI, and cyberrisk.** They also most often report that the leadership team has more influence post-Covid-19.

The forces that influence board governance are hard to predict. The importance of attracting and retaining workers and customers has never been higher—and is likely to continue. For all that has been written about the rise of shareholder access and scrutiny, it is only starting to take hold in the boardroom, relative to other stakeholders.

Where does the board spend its time—and are those the right places?

More and more companies are learning to thrive in this environment, adjusting to consider and address an expanding number of issues. As new influences come to the fore, boards are also shifting how they spend their time. We asked directors and CEOs both how they split their time in meetings and which topics receive more of their attention in a post-Covid environment.

Allocation of meeting time

There is broad agreement globally, among both CEOs and directors, that the board meeting agenda remains primarily focused on "traditional board oversight responsibilities" (financial performance and risk, stockholder concerns, and strategy reviews, for example) and "traditional board leadership responsibilities" (CEO succession planning and leadership performance and compensation, for example). Together, these categories take up nearly 60% of boards' time. External global risks, the opportunities and risks associated with technology (AI and cyber) and other stakeholder issues capture about 10% each in the balance of the meeting schedule. Crisis management and other topics round out the balance.

Global: Average share of meeting time spent on... (%)

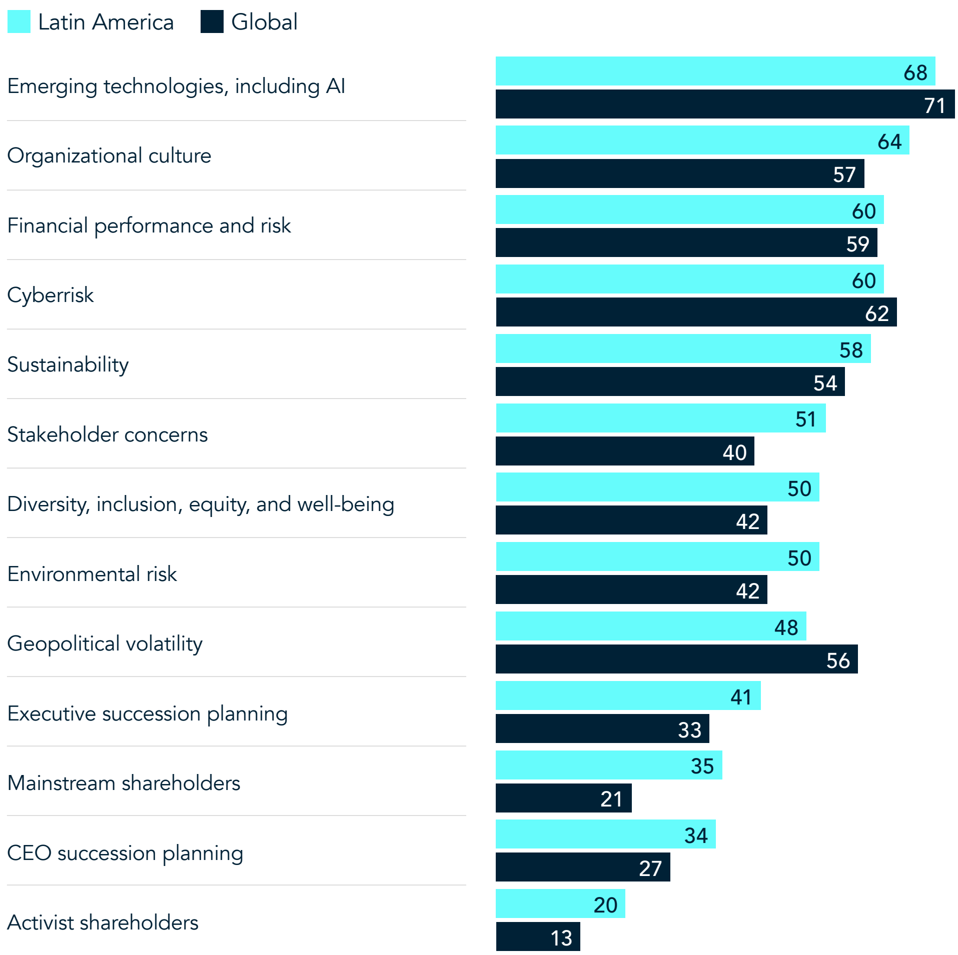
Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,715
Note: Numbers may not sum to 100%, because of rounding.

Most pressing topics now versus pre-Covid

Globally, more respondents report spending more time on emerging technologies and AI as well as cybersecurity compared to pre-Covid than any other category. Consistent with our findings on who is influencing the board, attention to mainstream and activist shareholder concerns shows the lowest increase.

The Latin American survey data also highlights AI but shows some other notable differences in areas of increased focus, including stakeholder and mainstream shareholder concerns and diversity. These reflect, in part, Latin American companies' notable focus on preparing their organizations to improve their cultures and their CEO succession processes.

Latin America and global: Topics on which the board has most increased the amount of time spent (%)
(Somewhat more and significantly more)



Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,687

More satisfaction with where the board spends time includes more time spent on CEO succession planning

CEO succession planning falls near the bottom of the list of areas where directors around the world say they've spent more time post-Covid, 11th out of 13 options. However, 40% of directors who say their time is spent in the right places say they've increased time spent there, compared with only 28% of those who aren't satisfied. This suggests that at least some directors are concerned that succession planning is not receiving the attention it deserves—a reasonable concern given the findings of other recent research we've conducted showing that 57% of CEOs and directors had little or no confidence that their company's CEO succession planning was positioning the organization well for the future.

"In Mexico, there is a cultural tendency to avoid discussing critical issues such as CEO or board succession openly and directly. There is a limited tradition concluding meetings with a director-only closed door meeting and independent-only meetings are seldom held. As a result, these vital matters often fall through the cracks, despite their importance."

Yvonne Ochoa Rosellini
Professional independent board member

At the global level, **respondents at larger companies, those with more than $1 billion USD in annual revenue, report spending more time in every area, except financial performance and risk, while their counterparts at smaller companies are more often spending more time specifically in that area.** Respondents at public companies are also more often saying they are leaning into emerging issues compared with their private company counterparts.

The board landscape has always been in flux, and directors have always adjusted. In the same way that the push for independence, board diversity, and stronger financial oversight substantially reshaped today's boardroom, directors are again testing traditional boundaries as they consider addressing demands from an expanding and more influential set of stakeholders, and on a growing list of issues considered "external" and less relevant in the past. We now turn to the ways in which the most effective boards are responding.

How are boards addressing the widening risk environment?

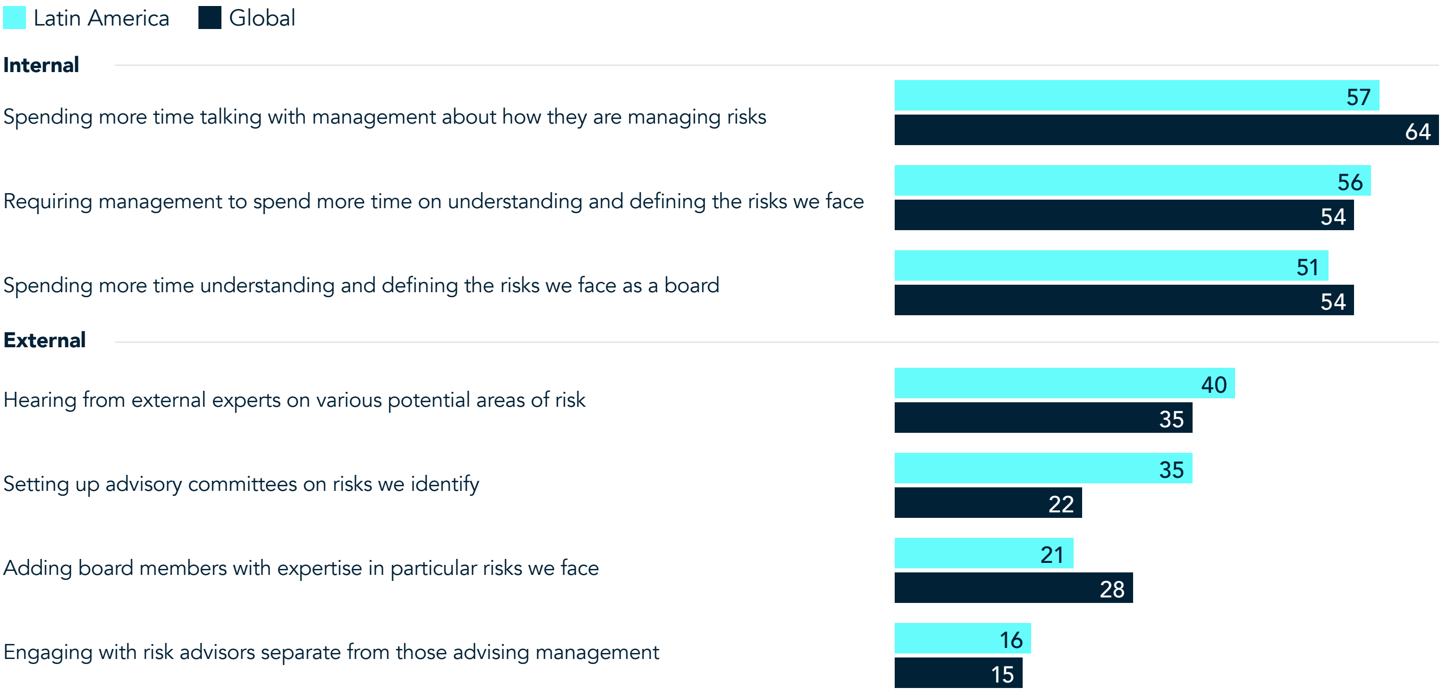
> While uncertainty is a natural aspect of business, during periods of political instability and unforeseen disruptions, effective risk management becomes crucial, with the timing of decisions playing a pivotal role in mitigating potential threats and seizing emerging opportunities."
>
> Jose Antonio Quesada
>
> President, CNCPIE

Most directors accept that the complexity, intensity, and accelerating rate of change in the boardroom requires a new approach to governance. Ironically, perhaps, in an environment where there is a call for leaders to have more expertise on every topic, what really helps them succeed are wisdom, business judgment, and learning. These capabilities have never been more important. Governing in this environment requires new and practical approaches to ensuring expertise and managing risk.

To better understand how boards are adjusting to this new reality, we asked what steps they have taken since Covid began to better manage uncertainty and risk. Respondents remain anchored primarily in risk management practices that are "internal" in nature; that is, derived from interactions among the board itself and between the board and management. However, we also see a growing willingness to draw in the contributions of "external" experts.

Respondents in Latin America are somewhat less focused on talking with management and somewhat more focused on advisory boards and gaining an external perspective as they navigate through their challenges.

Latin America and global: Ways in which the board is managing risk and uncertainty post-Covid (%)

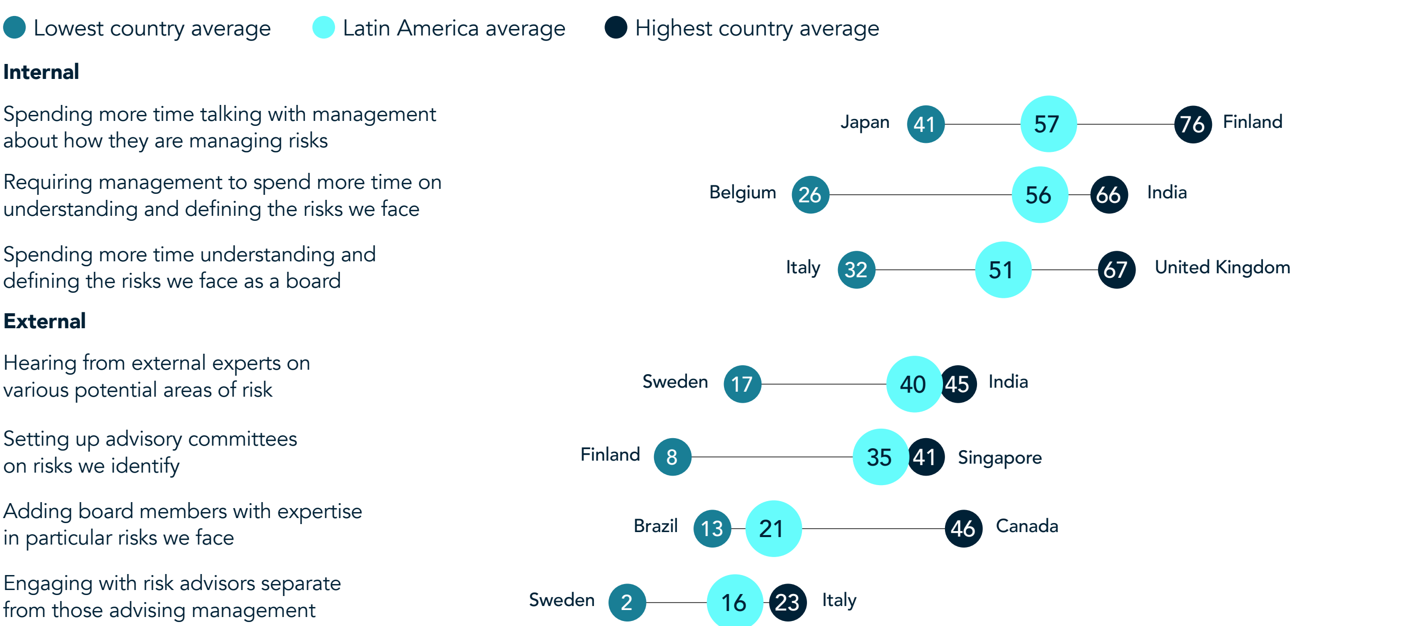


Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,552

Perspectives across markets

There are some notable outliers across markets.

Ways in which the board is managing risk and uncertainty post-Covid, Latin American respondents versus other markets (%)



Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,552

Perspectives across sectors and company types

- **Globally, respondents at financial services companies, more than those at companies in any other sector, have most often taken active "external" steps to address risk and uncertainty**: 41% have added board members (versus 28% overall); 44% use outside experts (versus 35% overall); and 24% use advisory boards (versus 22% overall).
- **Consumer company respondents say they have least often added external risk management resources**: 23% have added board members (versus 28% overall); 31% use outside experts (versus 35% overall); and 21% use advisory boards (versus 22% overall).
- **Public and private companies alike have accelerated their risk management efforts**, but public companies have accelerated more aggressively than private companies in every tactic we asked about.
- Respondents at larger companies more often than those at smaller companies report they are adding outside board members or hiring external experts.

Post-Covid, the risk landscape has widened for businesses. While companies remain anchored in financial and operational risk management practices, the spectrum is growing and now includes significant emerging cyber, AI, and geopolitical risks on top of growing environmental and social concerns and regulations. Increased investment, both internally and externally, is paying off for companies that invest in novel approaches to expanding capacity and expertise.

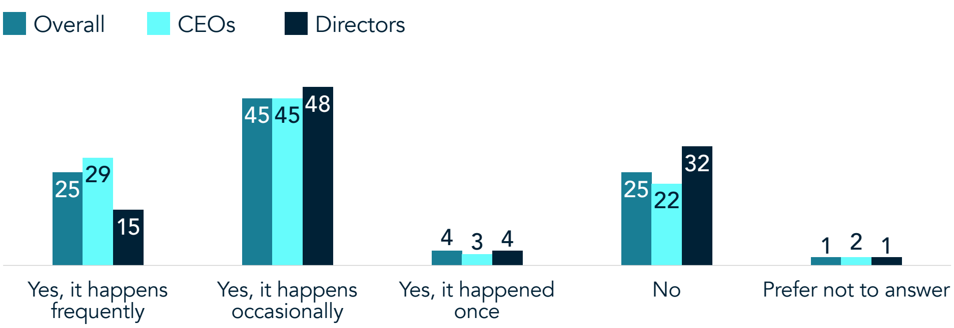
Are boards more operationally involved?

Few dispute that more is at stake and more is expected of directors now.[1] As the role of business in society expands, directors have been grappling with the boundaries of their respective roles. This has accelerated since Covid and is testing the sacrosanct "nose in, fingers out" standard that marks an important boundary between the board and management in ways we have not seen until recently.

To better understand this complicated issue, **we asked directors and CEOs the following question: "There is an impression that many board members are more operationally involved than ever before, some crossing the traditional line between oversight and management. Have you seen this on your board?"**

Globally, a majority of respondents report that board members are more operationally involved: 25% say it happens frequently; 45% occasionally; and 4% that it has happened once. Only a quarter report that they have not crossed that line. Notably, CEOs more often than directors report operational involvement from the board.

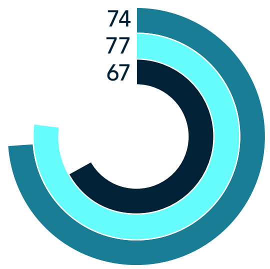
Global: Boards' increasing operational involvement (%)



Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,569

Note: Numbers may not sum to 100%, because of rounding.

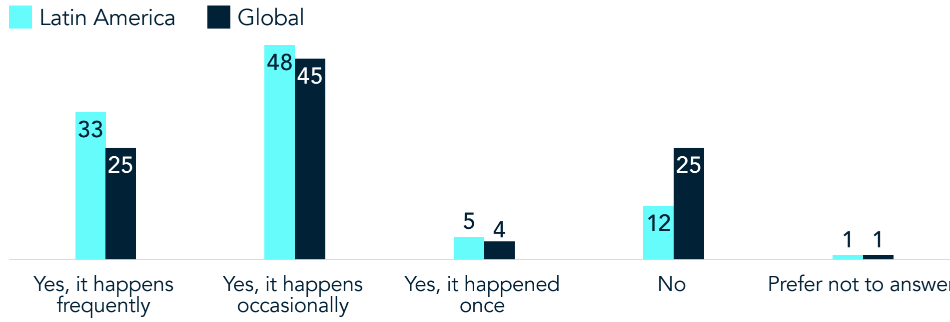
Share that say there has been increased operational involvement overall (%)



1 For more on these evolving expectations, see Jeremy Hanson and Tim Gallagher, "CEO and board succession in the age of impact An evolving model: Trends and recommendations," Heidrick & Struggles, heidrick.com; and *The Future of the American Board*, NACD, October 13, 2022, nacdonline.org, p. 11.

Survey respondents in Latin America far more often than others say involvement is frequent.

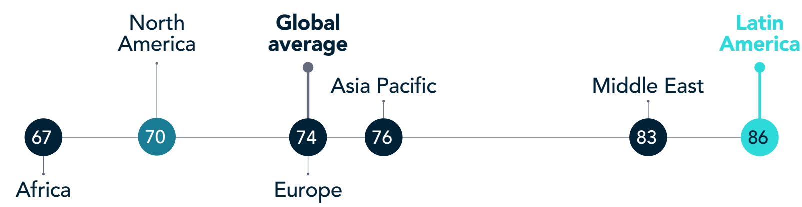
Latin America and global: Boards' increasing operational involvement (%)

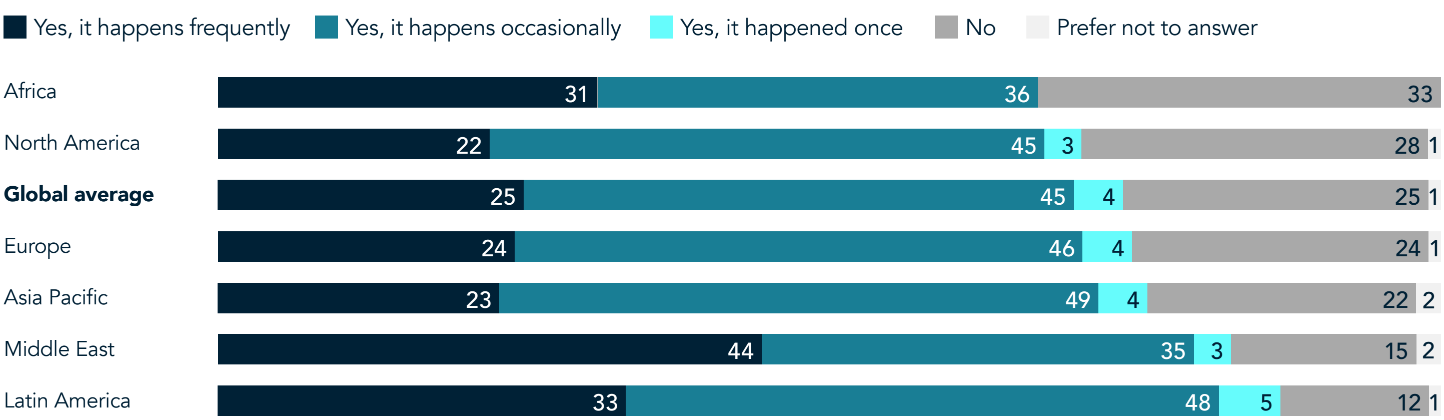


Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,569
Note: Numbers may not sum to 100%, because of rounding.

And looking at both frequent and occasional involvement, leaders in Latin America report board involvement more often than leaders in any other region.

Global: Boards' increasing operational involvement, by region
Share of respondents that have reported increased board involvement overall, by region (%)





Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,569
Note: Numbers may not sum to 100%, because of rounding.

More operational involvement by the board in privately owned companies

Seventy-seven percent of private company respondents—those at private equity– or venture capital–backed companies or family-owned companies—report more operational involvement by the board, compared with only 70% of public company directors.

Thirty percent of private company respondents report operational involvement happens frequently.

Private company respondents also say board members get involved for different reasons:

- 39% say it's because the board has specialized knowledge the executive team does not have, compared with 33% of respondents at public companies
- 16% do so because the CEO does not have the bandwidth to handle increased responsibilities and needs help from the board, compared with 12% of respondents at public companies

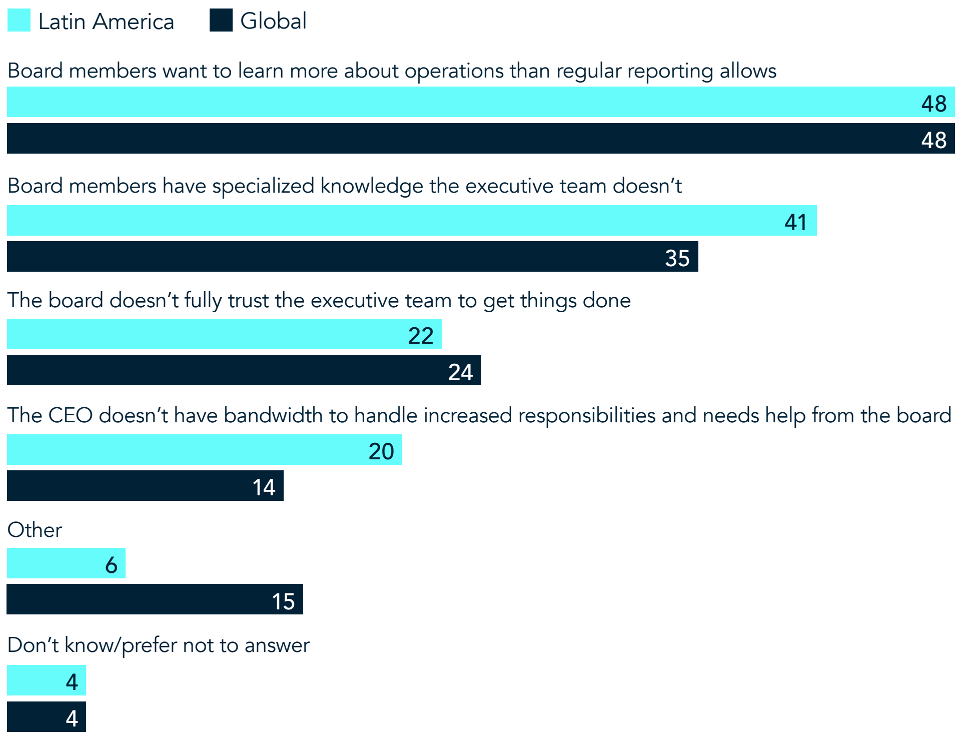
There is, of course, less regulatory burden on privately owned companies and greater expectation of board member involvement overall as board members are, on the whole, direct owners.

Globally, respondents where boards have become more operationally involved say they've done so because:

- CEOs most often say it's because board members want to learn more about operations than regular reporting allows.
- Directors most often say it's because they have specialized knowledge the executive team doesn't.

In Latin America, respondents also more frequently cite **specialized knowledge**, as well as CEO bandwidth. This aligns with the diverse and complex challenges companies in the region are facing, which require boards to expand areas of specialization that current management teams are still developing (such as cultural transformation, succession, cybersecurity, AI, political and regulatory shifts, and diversification strategies).

Latin America and global: Reasons why boards are more operationally involved (%)



Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=1,858

> As accelerating generational changes impact private and public companies at the executive level in Mexico, board composition is also coming under greater scrutiny to support the changes we have discussed. The reliance on limited trusted circles is transitioning toward more functional and sector experience professional expert hires, who are often new to non-executive director roles. At the same time, this brings different challenges for boards to adhere to oversight-only roles instead of being drawn into operational issues and decision making. The need for board development and updating on governance best practice has never been more pertinent."

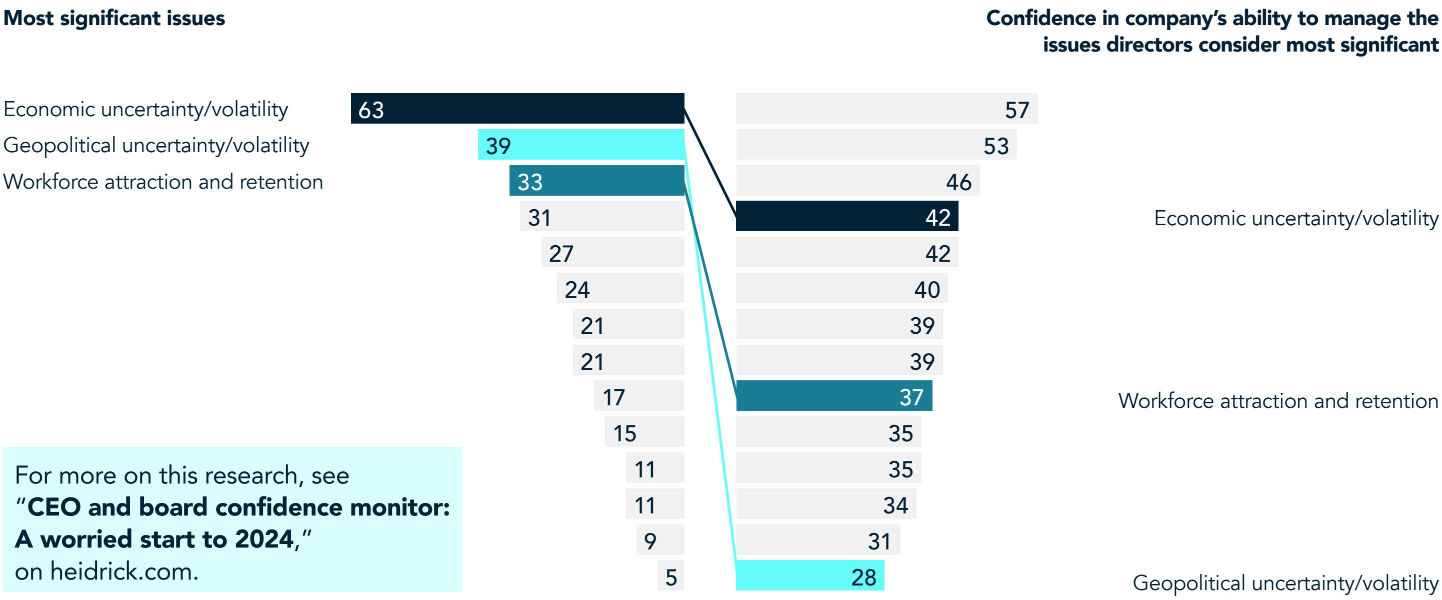
Lewis Adams

Partner, CEO & Board of Directors and Industrial practices, Heidrick & Struggles

How are boards engaging with the workforce?

Workers are increasingly influencing the board agenda globally. A number of trends are driving this, including demographic changes, income inequality concerns, talent shortages, inflation, nearshore, new labor regulation in Mexico, and the proliferation of social media organizing platforms. As we entered 2024, other recent research has found, workforce attraction and retention was the third-highest concern of directors, behind geopolitical risk and economic uncertainty—but it ranked in the bottom half of issues the board feels the company is equipped to address.[2]

Global: Most significant issues and confidence in company's ability to manage them (%)



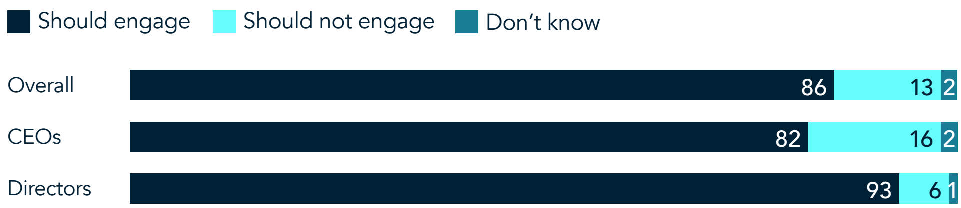
For more on this research, see "**CEO and board confidence monitor: A worried start to 2024**," on heidrick.com.

Source: Heidrick & Struggles' survey of CEOs and board members, November 2023, n=3,156

2 "CEO and board confidence monitor: A worried start to 2024," Heidrick & Struggles, January 17, 2024, heidrick.com.

To better understand the impact of this on how the board does its work, we asked respondents how they think they should engage with employees other than the most senior executives. **A significant majority (86%) believe directors should engage with employees deeper in the company; only 13% believe they should not** (the rest said they didn't know). But there is a notable difference between CEOs and directors: 93% of directors believe they should engage; 82% of CEOs say the same.

Global: Board members' engagement with employees deeper in the firm (%)



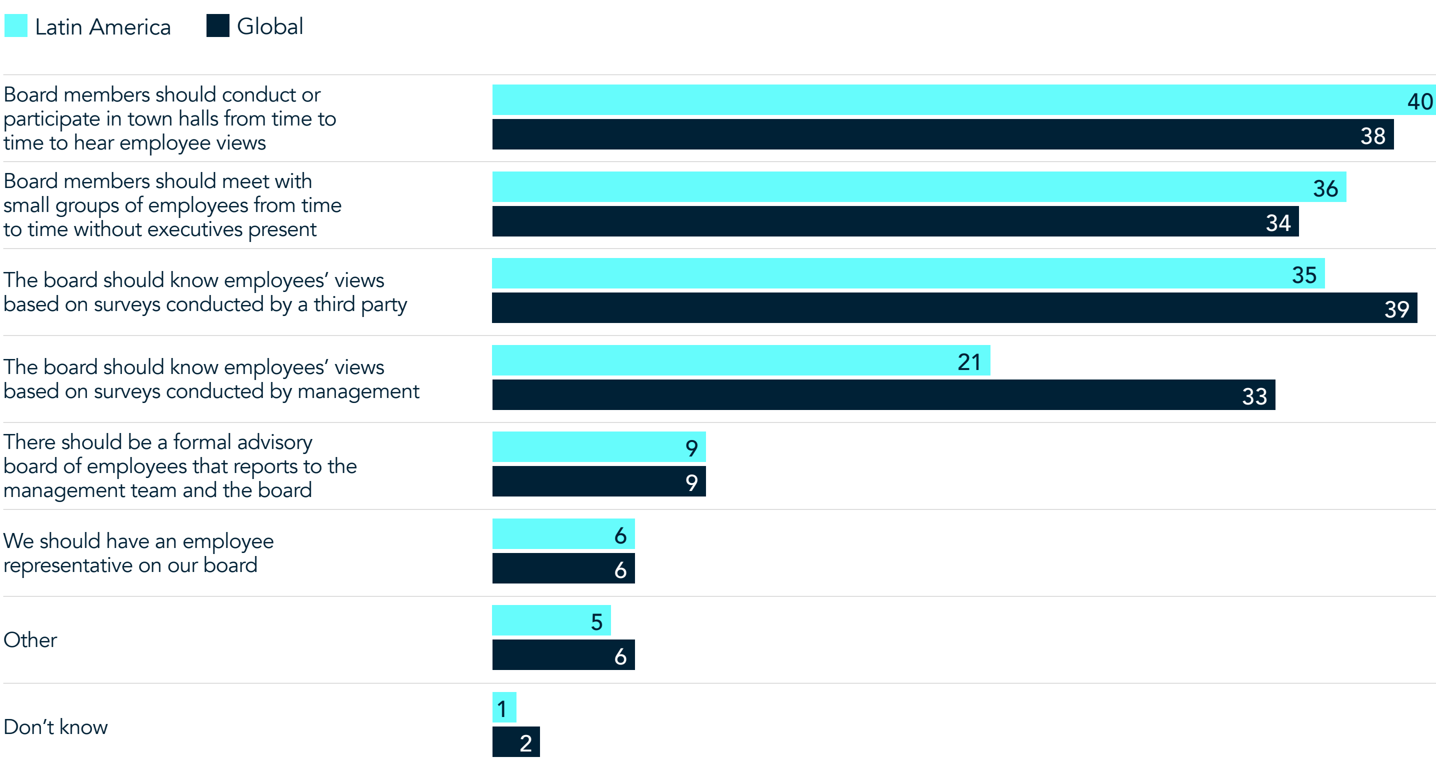
Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,547

Note: Numbers may not sum to 100%, because of rounding.

The figure for Latin American survey respondents is slightly higher, at 88%, with CEOs and directors nearly tied. And it's likely even higher at family-owned companies in the region, since families shape the culture and employees appreciate having the family close to the company. For family-owned company leaders, "being seen" by the employees is a source of motivation and creates a sense of belonging.

On a global basis, respondents most often preferred to engage with the workforce through the use of surveys, town halls, and direct engagement with small groups of employees without management present. Latin American leaders were generally less interested in surveys as a way of understanding employee concerns than peers in other countries.

Latin America and global: Ways boards should engage with employees other than the most senior executives (%)



Source: Heidrick & Struggles' survey of CEOs and board members, February 2024, n=2,547

Perspectives across sectors and company types

- **Respondents at larger companies more often favor engagement with small groups of employees without management present** than those at smaller companies (42% and 32%, respectively).
- **Respondents in the financial services sector most often favor engagement with employees without management present**; 44% compared with a high of 35% in other sectors.

Given the growing influence the workforce has on business globally, it is not surprising that directors are engaging more and exploring novel approaches to understanding the needs of this increasingly important stakeholder. While reticent to allow formal engagement approaches, most directors—with the support of many but not all CEOs—are interested in more direct interaction.

How are boards thinking about diversity today?

The business world, for all its faults, has proven its ability to respect our differences, using them as a source of valuable debate, and to work above and around our divisions to solve complex problems, drive innovation, and create value. This is perhaps why business has a trust edge over the government and the media. For most of us, this edge is hard to put into words, but you know it when you feel it—that lift inside when you realize your colleagues, customers, and employees don't necessarily live, vote, or pray like you and you couldn't care less. This is when business is at its best. Governing and leading across abiding cultural divisions may be the most important thing business has to offer society.

Diversity among the newest directors

In that context, as well as in the context of a rapidly changing business environment, it's good news that BMV IPC boards are adding directors with more varied sources of expertise than in many prior years.

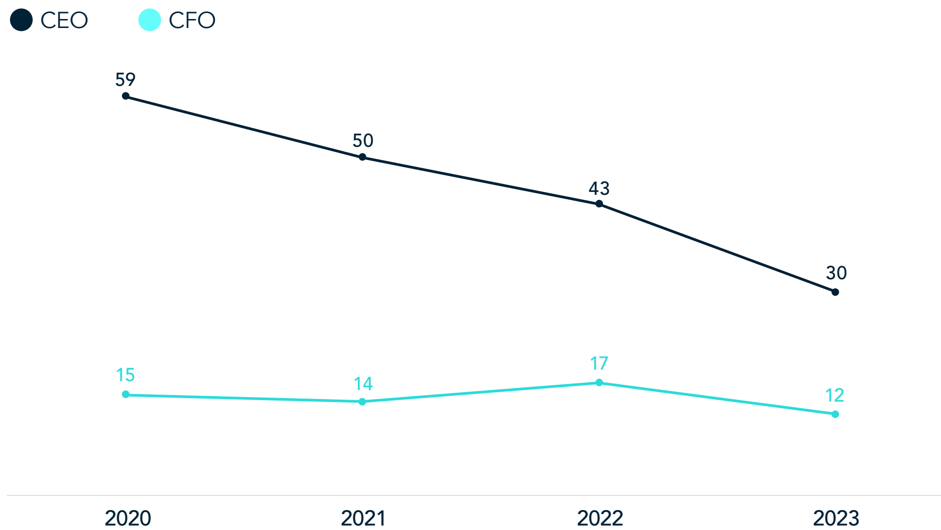
Last year the share of seats going to people with the most traditional areas of expertise—people who have been CEOs or CFOs—fell again, and the share of first-time board members, while much lower than last year's two-thirds, is still notably higher than in earlier years. These trends underscore boards' interest in fresh perspectives and in building their knowledge in other areas, including on topics the management team is also still learning.

> The evolving business landscape, characterized by increasing complexity and uncertainty, has transformed the role of corporate boards. As organizations navigate challenges such as geopolitical tensions, technological advancements, and heightened societal expectations, boards are expected to be more proactive, engaging deeply in strategic decision-making and overseeing a broader range of corporate activities. To meet these demands, companies are seeking board members with diverse perspectives and specialized expertise, particularly in areas such as technology, sustainability, and risk management. While progress has been made, there remains a pressing need to enhance gender diversity on boards to foster a more inclusive and equitable corporate governance structure."

Lydia Peraza

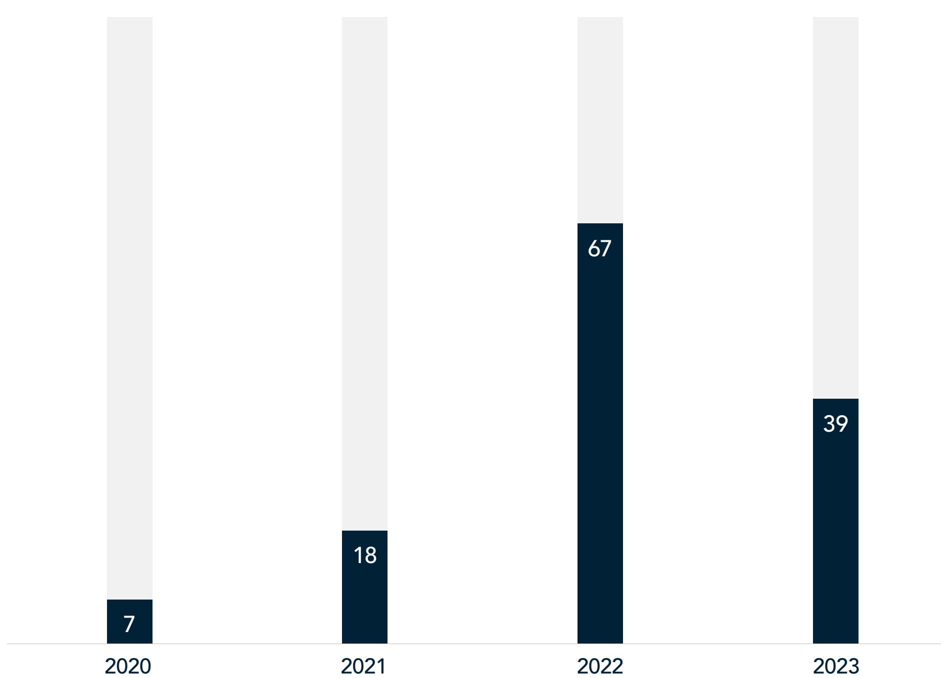
Partner, CEO & Board of Directors, Consumer Markets, and Healthcare & Life Sciences practices, Heidrick & Struggles

CEO and CFO experience trends, 2020–2023 (%)



Source: Heidrick & Struggles' analysis of BMV IPC boards. In 2023, there were 33 seats filled.

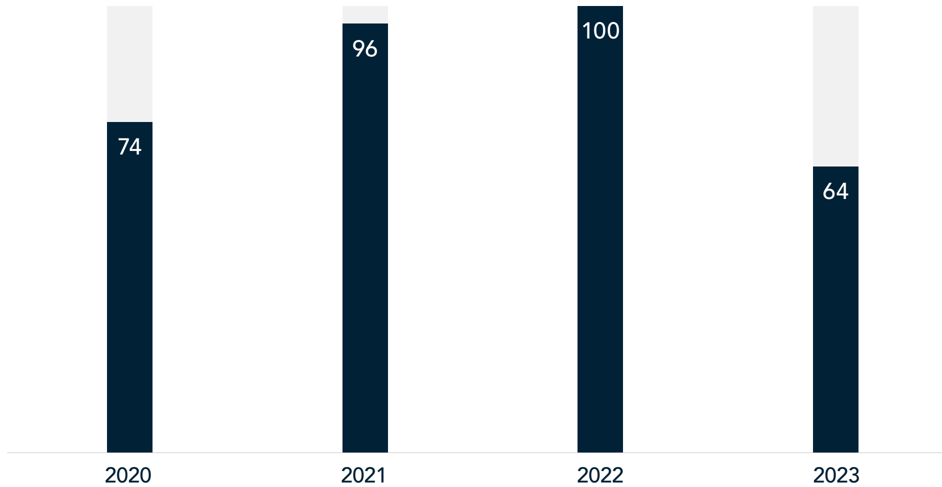
Share of first-time public company board directors, 2020–2023 (%)



Source: Heidrick & Struggles' analysis of BMV IPC boards. In 2023, there were 33 seats filled.

The continuing relatively high share of seats going to people who also have active executive roles is also good news. Even though this share is much lower than in recent years, it is still above the global average.

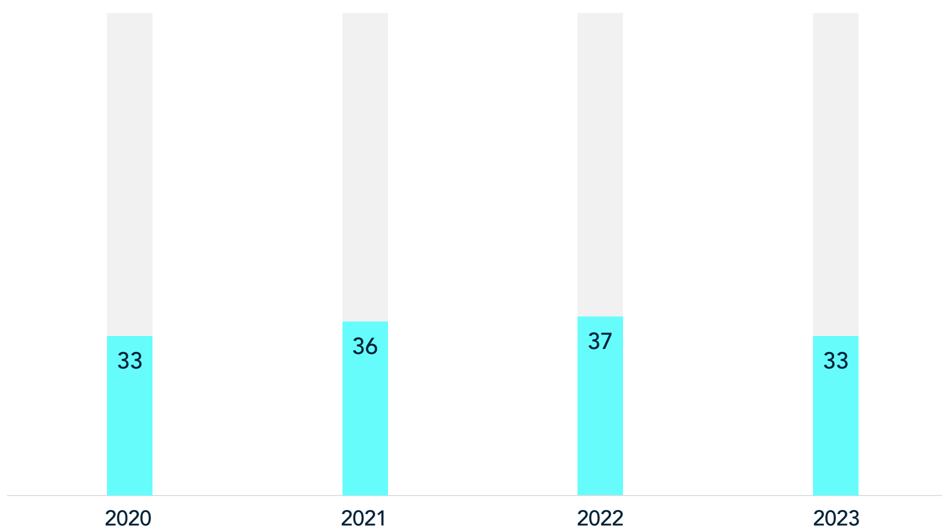
Share of appointments who are active executives, 2020–2023 (%)



Source: Heidrick & Struggles' analysis of BMV IPC boards. In 2023, there were 33 seats filled.

Finally, the share of seats going to women has remained roughly steady in recent years. Though the share is lower than in the United States, for example, it is a sign of overall continued commitment to building boards that are more gender diverse.

Share of female director appointments (%)



Source: Heidrick & Struggles' analysis of BMV IPC boards. In 2023, there were 33 seats filled.

Recommendations

Change is a constant, and this has been particularly pointed for directors in recent years as society looks to business for more than it ever has. But the fog is clearing for boards that are learning to adapt. Many are finding that societal impact and shareholder value can go hand in hand, and, if managed well, the director role can be less overwhelming and more rewarding. Following are a set of recommendations that reflect adjustments effective boards are making.

Recommendations to consider

1. **Increase investment in succession planning**
In this widening risk environment, and with rising investor pressure on directors, effective boards are adopting an ongoing approach to succession planning—for both the CEO and board itself. Reactive recruitment projects are a thing of the past. Still, our research shows concern among many directors that succession is being pushed down the priority stack and not actively addressed. This is particularly a rising trend on boards in Mexico and Latin America.

2. **Increase stakeholder engagement**
A majority of directors are increasing engagement with stakeholders of many kinds. Engagement with the workforce varies widely by region, and from company to company. Most directors are increasing their commitment to ensure the voices of non-management employees are heard in the boardroom, while stopping short of the more formal voting mechanisms required in some countries.

3 **Cultivate a learning culture on the board**
Directors are accustomed to being hired for their expertise—for being experts. This won't change, but the scope of expertise required is expanding beyond the capacity of a traditional board. In this environment, "learning to learn" and business judgment have never been more important. Effective chairs set the tone for learning. In Mexico, there is a growing trend of bringing in advisory experts and committees to supply additional expertise as companies initiate new diversification strategies.

4 **Expand sources of expertise**
Still, a growing number of boards are also using external mechanisms such as advisory committees, external advisors, and on-demand talent platforms to surround the board with the range of rapidly changing skills needed to create capacity and govern in this expanding environment.

5 **Improve company culture**
Mexican boards are gradually moving away from a model that sees them mostly comprised of family and friends, a positive trend. They can now consider whether they have the right representation to provide insight into the cultural nuances of each region, thereby driving success with each new market entry. Building a board culture that will help them more quickly integrate these more diverse members could help them be more successful.

Acknowledgments

Heidrick & Struggles wishes to thank the following executives for sharing their insights. Their views are personal and do not necessarily represent those of the companies they are affiliated with.

Jose Antonio Quesada
President, CNCPIE

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Methodology

In November 2023, Heidrick & Struggles fielded an online survey that garnered responses from 3,156 respondents. Of those, 2,320 respondents were CEOs and 836 were non-executive directors. Forty-one percent were in Europe; 38% in North America; 10% in Asia Pacific; 4% in both Latin America and the Middle East; and 2% in Africa. Respondents represented companies of all sizes; 23% reported annual revenue of US $1 billion or more. Companies ranged across all industries.

In February 2024, Heidrick & Struggles fielded an online survey that received responses from 2,653 respondents. Of those, 1,927 respondents were CEOs and 726 non-executive directors. Thirty-seven percent were in Europe; 37% in North America; 9% in Asia Pacific; 4% in the Middle East; 3% in Latin America; and 1% in Africa (and 9% N/A). Respondents represented companies of all sizes; 26% reported annual revenue of US $1 billion or more. Companies ranged across all industries.

This analysis is part of Heidrick & Struggles' long-standing study of trends in board composition in countries around the world. Produced by our global CEO & Board Practice, these reports track and analyze trends in non-executive director appointments to the boards of the largest publicly listed companies in Australia (ASX 200), Belgium (BEL 20), Brazil (B3), Canada (TSX 60), Colombia (COLCAP), Denmark (OMX Copenhagen 25), Finland (OMX Helsinki 25), France (CAC 40), Germany (DAX and MDAX), Hong Kong (Hang Seng), Ireland (ISEQ), India (Nifty Top 200), Italy (FTSE MIB), Mexico (BMV IPC), the Netherlands (AEX), New Zealand (NZX 10), Norway (OBX), Poland (WIG20), Portugal (PSI 20), Saudi Arabia (Tadawul), Singapore (STI 30), South Africa (JSE Top 40), Spain (IBEX 35), Sweden (OMX Stockholm 30), Switzerland (SMI Expanded), the United Arab Emirates (ADX and DFM), the United Kingdom (FTSE 350), and the United States (Fortune 500). Information about executives is gathered from publicly available sources, BoardEx, and a Heidrick & Struggles proprietary database.

CEO & Board of Directors Practice

Heidrick & Struggles' CEO & Board of Directors Practice has been built on our ability to execute top-level assignments and counsel CEOs and board members on the complex issues directly affecting their businesses.

We pride ourselves on being our clients' most trusted advisor and offer an integrated suite of services to help manage these challenges and their leadership assets. This ranges from the acquisition of talent through executive search to providing counsel in areas that include succession planning, executive and board assessment, and board effectiveness reviews.

Our CEO & Board of Directors Practice leverages our most accomplished search and leadership consulting professionals globally who understand the ever-transforming nature of leadership. This expertise, combined with in-depth industry, sector, and regional knowledge; differentiated research capabilities; and intellectual capital, enables us to provide sound global coverage for our clients.

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